

**Clarification to the Bidders Queries w.r.t the Bid Documents for Selection of Zonal Implementing Agency for Package-2,3,5,6 under
"11 kV Rural Feeder Monitoring Scheme" – Revised Tender**

S.NO	Reference Clause no.	Reference	Bidders Query	Rationale	Bidders Suggestion	RECTPCL response
1.	Page No 19, Modem Spec , Sl.No 1	The modem at the feeder end will have a suitable interface facility to connect with meter by using RS232/RS485/RJ11 cable. If required, modem may also be retrofitted on optical port of the meter. Modem should have one Ethernet port or any suitable port to connect through Optical Fiber Cable, Leased Lines or VSAT in future.	Request you to relax the condition of "Modem should have one Ethernet port or any suitable port to connect through Optical Fiber Cable, Leased Lines or VSAT in future." Instead we request for "The bidder has to supply and deploy the required additional hardware / software for connecting through Optical Fibre Cable, Leased Lines or VSAT in future either for each individual modems or for each substation."			The provisions of Bid Documents shall prevail.
2.	Sl.No. 14	Modem should be auto configurable by itself to the different makes of meters, i.e. plug & play. Modem should be compatible with Meters, Non DLMS meters & legacy version meters viz., electronic meters etc.	For Non-DLMS meters will the protocols shared? If YES by whom? In case if there is delay in obtaining the same will the time lines be relaxed & related SLA's and penalties relaxed.			Bidders are requested to note that acquisition of Data from all types of meters including DLMS, Non DLMS and Legacy is in the scope of bidder.

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3.	Qualificati on Criteria Page 22.	4. In case Bidder (single)/ Any Partner (JV) is not OEM of Modems, it should supply modems from such manufacturer who have manufactured & supplied at least 4900 nos. GSM/ GPRS modems /meters / DCUs and these 1960 nos of modems must be integrated with the server (must have acquired the data from the meter & pushed it to head end system seamlessly).	In case Bidder (single)/Any Partner (JV) is not OEM of modems can we propose more than one OEM who meet the Supply Nos and Integration Nos (i.e. 4900 nos and 1960 Nos).			In case Bidder (single)/Any Partner (JV) is not OEM of modems, he has option to choose any nos of manufactures subjected to the condition each such manufactures shall meet the requirement stipulated in the Qualification requirement.
4.	Clause 4.3 page 15	The data transfer from Modems/DCUs to central/state MDAS should be achieved by using (2G/3G/4G) GPRS technology. The bidder shall tie up with more than one network provider so that data transfer should not suffer on account of unavailability/ poor availability of network connectivity of a particular service provider.	What is the estimated monthly quantum of data (in MB) per modem (as the central MDAS is not in our scope and there are Non DLMS modems also).			Bidders are requested to assess the quantum of data by themselves.
5.	Page 30	8.5 IMPLEMENTATION PERIOD: The implementation period shall be six months	What if there is delay from the DISCOM (Either replacing /			The provisions of Bid Documents shall prevail.

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		from the date of issue of work order where in all the hardware, software, resources etc. should be installed/deployed.	installing meters or providing protocols etc.)? Will the implementation period be extended?			
6.	General	There is no payment proposed during the implementation period for the Feeders where modems have been installed and where modems have been installed and data is available at the central server before the entire area is covered and declared go live. Eg. If 3,000 Modems have been configured and installed during the 3rd month from the DWA, the GPRS charges. Maintaining the central server associated resources will incur expenditure for which there is going to be no payment. If for reasons not in the bidders scope the implementation or go live is further delayed then the bidder will be further burdened with the maintenance cost for the			We request you to amend the payment terms accordingly and make payments for successfully communicating modems from the date of installations & Commissioning at the rate of 1/60th of the quoted rate monthly until go live of entire project.	The provisions of Bid Documents shall prevail. Bidders are requested to refer Bid Documents Clause No - 8.33 (point no-7).

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		installations completed. It may be noted the installation is progressive and not only has to be complete in all respects but have to be maintained in all respects until the complete area under the bidder scope is covered.				
7.	8.35.6	The burn out modems/ DCUs should be replaced during Contract period at free of cost.	<p>What if the modems are burnt out due to high voltages beyond the specification? Or amaged by DISCOM personnel or any other external personnel or any factor which is beyond the scope/preview.</p> <p>As the price breakup is provide we request you to make additional payment's accordingly for the replacement of new modems /</p>			The provisions of Bid Documents shall prevail.

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			accessories.			
8.	Page 7, first para	The data from feeder meter is proposed to be captured on a real time basis using two modes as depicted in the following figure.	GPRS based modem on each meter can only provide the minimum reading frequency of 1hr., not real time.			The provisions of Bid Documents shall prevail.
9.	Page 7	There may be chances that lot of different make of meters will be available at field including proprietary protocol.	So we only supports MIOS based API meter makes and DLMS meters. what should we offer for other meters?			Bidders are requested to note that acquisition of Data from all types of meters including DLMS, Non DLMS and Legacy is in the scope of bidder.
10.	Page 7	Web based access to all Stakeholders-MoP, state governments, DISCOMs, REC etc.			Only intranet can be proposed for web access.	The provisions of Bid Documents shall prevail.
11.	Page 12, point a	A Web based user interface displaying a set of rich and user friendly web pages that are compatible with all the leading web browsers as well as browsers that are available on smart phones/tablets.			Only intranet based solution supported, not internet. ZIA is providing only DAS system so utilities & user will use the web application provided by CIA	The provisions of Bid Documents shall prevail.

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					only.	
12.	Page 12, point b	The National Power Portal (NPP) to aggregate information from all the different sources (state and Central MDAS) together in a uniform way. National Power Portal (NPP) is a unified portal to collect and disseminate all standardized data on power generation, transmission & distribution. It is web based portal hosted in the NIC for the Ministry of Power, Government of India.			Integration with NPP portal will be in CIA scope.	The integration of Central MDAS is not in the scope of Zonal Implementing Agency.
13.	Page 13, point b	Management information system (MIS):. Reports can be Operational, MIS or Regulatory in nature. This layer would be built using the MIS database application layer that would organize the data in MIS database and display the reports on NPP using web services hosted on the Service bus.			MIS will be in CIA scope, ZIA-MDAS agency will provide the meter reading data in CDF format and further analysis & reporting will be done by CIA.	Bidders understanding is correct.
14.		The different type of protocols that are currently used by meters are DLMS/COSEM (IEC 62056), Modbus	Modem doesn't support modbus protocol and proprietary protocol			Bidders are requested to note that acquisition of Data from all types of meters including DLMS, Non DLMS and Legacy

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		RTU/TCP, IEC 1107/61107, ANSI C12 and few proprietary protocols.	therefore only MIOS based API support meter make or DLMS meters can be read.			is in the scope of bidder.
15.	Page 15	The proposed system is expected to provide continuous on line monitoring and logging of above mentioned parameters and capability to disseminate information on web based application for: 1. Number of system outages, 2. Duration of system outages, 3. Peak Load of feeders and 4. Voltage Profile of Feeder.			Analysis, reporting will be in scope of CIA only.	It is in CIA scope.
16.	Page 15	4.5 Dashboards and Reports			In scope of CIA only.	It is in CIA scope.
17.	Page 17	Dashboard successfully displaying real time data.			In scope of CIA only.	It is in CIA scope.
18.	Page 17	The minimum automatic data inflow requirement for no penalty under package is 90%. Therefore, bidder can acquire data of 10% of total number of feeders only under this package through MRI for the purpose of payment/incentive	As all meters are in rural areas so 90% AMR reading may not be possible.			The provisions of Bid Documents shall prevail.

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19.	Page 37, Clause no. 8.33	Payment Terms	<p>Supply portion for main equipment:-</p> <p>100% (Hundred percent) of ordered value of the material / equipment shall be made to the contractor on receipt of material / equipment at store within 30 days. In Installation and commissioning portion :-</p> <p>100% (Hundred percent) payment on monthly pro-rata basis after receipt of bills along with other relevant documents</p>			The provisions of Bid Documents shall prevail.

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			such as installation and commissioning report Service portion :- Annual Maintenance Contract: 100% (Hundred percent) payment on monthly pro-rata basis after receipt of bills along with other relevant documents			
20.	Page no.39,	Service Level Agreement (SLA)	Not Acceptable			The provisions of Bid Documents shall prevail.
21.	Page No. 42, Clause no. 8.34.8	Penalty for Performance	Not Acceptable			The provisions of Bid Documents shall prevail.
22.		In case Bidder (single)/ Any Partner (JV) is not OEM of Modems, it should supply modems from such	In case Bidder (single)/ Any Partner (JV) is not OEM of Modems, it should			The provisions of Bid Documents shall prevail.

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	Page No. 22, Point No. 4	manufacturer who have manufactured & supplied at least 6320 nos. GSM/ GPRS modems / meters / DCUs and these 2530 modems must be integrated with the server (must have acquired the data from the meter & pushed it to head end system seamlessly)	supply modems from such manufacturer who have manufactured & supplied at least 4200 nos. GSM/ GPRS modems / meters / DCUs out of which 1900 modems / meters / DCUs must be integrated with the server (must have acquired the data from the meter & pushed it to head end system seamlessly)			
23.	Page No.23, Point No.5	The bidder (single) should have average financial turnover of Rs 10.44 Crore during last four financial years ending on 31- Mar-2017 (i.e. for the FY 2013-14, 2014-15 & 2015-16, 2016-17). In case of consortium / Joint Venture, the lead partner should meet minimum 60% of the Turnover requirement and the other consortium partner	The bidder (single) should have average financial turnover of Rs 10.44 Crore during last four financial years ending on 31- Mar-2017 (i.e. for the FY 2013-14, 2014-15 & 2015-16, 2016-17). In case of consortium / Joint Venture, the lead partner should meet			The provisions of Bid Documents shall prevail.

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“11 kV Rural Feeder Monitoring Scheme” – Revised Tender**

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		should meet minimum 30% of the total requirement. However, jointly Turnover must be Rs. 10.44 Crore.	minimum 75% of the Turnover requirement and the other consortium partner should meet minimum 20% of the total requirement. However, jointly Turnover must be Rs. 10.44 Crore.			
24.	2.	The offered modem should be capable of operating on the power drawn from the meter input itself. Auxiliary power supply will not be acceptable. Modem should be capable of working on 3 Phase – 4 wire, 50 Hz. Power supply which must work even if single phase supply is available. Surge capacity of 6 kV required certificate issued by any Govt. body/NABL accredited lab is to be produced in this regard.	Please clarify/mention Modem’s self-consumption limit required.			The bidders are requested to assess the requirement by themselves.
25.	9.	GPRS between feeder modem and data center should be more than 40kbps	The minimum GPRS speed of 40kbps between feeder and data center can’t be			The provisions of Bid Documents shall prevail.

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			promised as it depends on network service providers like Vodafone, Airtel etc.			
26.	11.	LED Status Indicators	Kindly specify what does the LED indicator Indicates?			LED should have Indicators like, Rx, Tx, Network, supply and such others in modem.
27.	12.	Environmental Specs:- Operating Temperature: -20°C to +60°C Storage Temperature: -40°C to +80°C	Please also mention Humidity levels under environmental specs so that IP rating can be determined OR RECPTCL may mention IP rating of the Modems to be installed.			The bidders are requested to assess the requirement by themselves.
28.	14.	Modem should be auto configurable by itself to the different makes of meters, i.e. plug & play. Modem should be compatible with various standard DLMS compliant Meters, Non DLMS meters & legacy version meters viz., electronic meters etc.	The plug and play type MODEM can only be interoperable with DLMS protocol meters for any other Non-DLMS and legacy version meter, the authority shall make sure that data exchange protocol of such meters will have			The provisions of Bid Documents shall prevail.

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			to be shared with Zonal agency and considerable amount of time will also have to be provided.			
29.	15.	Modem should support pull model as well. In case of data is required from the data center end, then connection will be established from DC end to the device.	To achieve this data center needs to provide the incoming command protocol. Also the protocol for data exchange to the data center needs to be shared.			The provisions of Bid Documents shall prevail.
30.	19.	The modem shall have sufficient memory to store resident software and data. The memory shall be scalable / upgradable.	The MODEM can't have scalable and expandable memory hence it is important to know what data needs to be stored and for how long this data needs to be stored to decide internal storage memory of the modem.			The bidders are requested to assess the requirement by themselves.
31.	Sec VII – Performance Security	Performance security equivalent to 10 % of Contract value shall be deposited by the			We request RECTPCL that since the	The provisions of Bid Documents shall prevail.

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	[Page 28]	selected agency in the form of Bank Guarantee from scheduled Bank on non-judicial stamp papers of appropriate value as intimated by RECTPCL in the prescribed format provided in Section-IX, for satisfactory work performance within 15 days of issue of the Notification of Award. The Bank Guarantee is to remain valid for Contract period plus six months.			payment terms specifies that 60% of the payment will be released only after successful completion of the project tenure of 5 yrs (In 20 Quartely Instalments),. Performance Bank Guarantee should not be there as the 60% payment hold for 5yrs is as good as the 'PBG'	
32.	Sec (8.33) Payment Terms [Page 38] Point 4.	Balance Contract value of Modem & Other System calculated based on the rate quoted at Sr. No. 1 of Form-5 (Financial Bid Form).in 20 Equal Quarterly installments			The payment terms needs to be relaxed in such a way that RECTPCL cannot hold more than 10% of the	The provisions of Bid Documents shall prevail.

**Clarification to the Bidders Queries w.r.t the Bid Documents for Selection of Zonal Implementing Agency for Package-2,3,5,6 under
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		during O&M phase.			payment after 1 year of successful implementation.	
33.	2.	Currently no mechanism			<u>Penalty Terms</u> – We would request RECTPCL to devise and share a mechanism through which agency (Central or Zonal) responsible any anomaly/delay/faults in data exchange from MODEM to HES can be identified. This is very important for eg. If problem is on MDAS side and cloud server of central agency is not receiving data, then the payment should be released in	The provisions of Bid Documents shall prevail.

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					the case that the zonal agency is able to independently demonstrate data collection and visualization.	
34.	Sec VIII (8.33) Service Level Agreement (SLA) [Page 40] -	MDAS/ HES Application Availability			Service Level Agreements –We request RECTPCL to keep HES application availability under the Central Agencies as it is managed by Central MDAS and is not under the scope of work of Zonal Agency.	The provisions of Bid Documents shall prevail.
35.	Tentative Bill of Quantity of Various packages – Package 5	Total of 9792 modems	<u>Additional details required –</u> 1. Number of sub stations across which modems			Will be Provided to successful Bidder

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	[Page 10] –		<p>need to be installed</p> <p>2. Number of feeders in each substation where modem is to be installed</p> <p>3. GPS co-ordinates of the sub-stations</p>			
36.	Section IV – Qualification criteria Point no. 2	Supporting Documents required – JV agreement in case of a Joint Venture	<p>Please provide the format for JV agreement, if any. Or</p> <p>Please provide clarification if a JV is required to be registered under the Companies Act 1956 before the award of the contract. Or</p> <p>Please clarify if a Memorandum of Understanding outlining the roles and responsibilities of each partner would suffice.</p>			It is not mandatory that JV should be registered under the Companies Act 1956 before the award of the contract.
37.	Section III – INTRODUCTIO	Objective of the Assignment – To develop a self-sustained	Please clarify if a modem is required to			Modem should be installed only at Outgoing 11kV rural

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	N & OBJECTIVE	independent web based system for automated Rural Feeder monitoring through Data Logging of various essential parameters of all Outgoing 11kV rural feeders from 66, 33/11 kV sub-stations	be installed on crossover points if there is a meter there. In such a case, please specify the number of crossover points to help in enabling a low-priced cost-estimation			feeders and on such 33/66 KV Incoming feeder from where 11 KV Rural Feeder are emanating. .
38.	Section – VIII – Point 8.33	Payment terms – Agency responsible for Payments - 100% invoice payment after deduction penalty, if any shall be made within 30 days from the date of verification of invoice.	Request amendment – 100% invoice payment shall be made within 7 days from the date of receipt of invoice. Deduction levied due to penalty, if any, will be deducted from the Performance Bank Guarantee and Zonal Agency made liable to replenish the Performance Bank Guarantee.			The provisions of Bid Documents shall prevail.
39.	Section - I Tender Information	In Case Bidder is registered with MSME, it is required to produce relevant Certificate in this regard along with	Request you to please confirm the kind of Document to be submitted.			Submission of Registration certificate from the respective statutory body (Directorate of Industries & Commerce) mentioning the firm as

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		Technical Bid.	Will submission of Registration certificate from the respective statutory body (Directorate of Industries & Commerce) mentioning the firm as Micro/Small/Medium suffice? Or any certificate from Organizations like NSIC specifically mentioning the EMD waiver is required?			Micro/Small/Medium may suffice. However, Final decision of RECTPCL in this regards shall be binding on the bidder.
40.	Section III Introduction & Objective Project Implementation Strategy	Zonal Implementation agency (ZIA): While MDAS will be established by Central Implementation agency, rollout of project to capture real time rural feeders data on a national platform requires various agencies. Hence the work of installation of modems on rural feeders along with provision of	We believe that RECTPCL shall ensure necessary support promptly from the Central Implementation Agency for necessary integration.			RECTPCL shall provide necessary support promptly from the Central Implementation Agency for necessary integration.

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		network connectivity and integration with above established MDAS needs to be implemented on a zonal approach.				
41.	Section III Introduction & Objective Project Implementation Strategy & Section VIII 8.33 Payment Terms	<p><u>Project Implementation Strategy</u></p> <p>The tentative scope under these packages (for Zonal Implementing Agency) is/ shall be as under:</p> <ul style="list-style-type: none"> • Supply, install, DCUs/ Modems, cables, connectors, casing or any other..... <p>Transfer the infrastructure supplied & installed along with required license to designated agency at the end of Contract period</p> <p><u>8.33 Payment Terms</u></p> <p>3. Go-Live of the System under this package Go-Live Acceptance Criteria</p>	<p>As a Zonal Implementation Agency, we shall ensure integration / interfacing of data collected from various states under respective packages with Central Implementation agency in terms of parameters to be shared and the method of integration.</p> <p>Any short comings at the CIA level in terms of MDAS functionalities, Dashboards and Reports etc., envisaged by RECTPCL would effect</p>		<p>Milestone 1: 'Interest bearing Advance (optional) on submission of Bank Guarantee.</p> <p>10% of Contract value of Modem & Other System calculated based on the rate quoted at Sr. No. 1 of Form-5 (Financial Bid Form).</p> <p>Milestone 2: Successful installation & commissioning of all hardware at site in states of</p>	The provisions of Bid Documents shall prevail.

**Clarification to the Bidders Queries w.r.t the Bid Documents for Selection of Zonal Implementing Agency for Package-2,3,5,6 under
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			<p>the Go-Live of the Zonal Implementation Agency.</p> <p>Further, the proposed payment terms are very stringent squeezing the cash flows of the successful bidder.</p> <p>In light of the above, request you to kindly amend the Payment Terms</p>		<p>respective package</p> <p>50% or 60% (if Agency does not opt 10% Advance Payment) of Contract value of Modem & Other System calculated based on the rate quoted at Sr. No. 1 of Form-5 (Financial Bid Form). Paid pro-rata basis every monthly to the extent of completion.</p> <p>Milestone 3: Measured deliverables and output regarding data transfer & report generations as</p>	

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					per SLAs. Balance Contract value of Modem & Other System calculated based on the rate quoted at Sr. No. 1 of Form-5 (Financial Bid Form).in 20 Equal Quarterly installments during O&M phase.	
42.	Section III Introduction & Objective Project Implementation Strategy	8.8 HANDING OVER ON TERMINATION/ PROJECT COMPLETION			Request you to please confirm the items to be handed over the ZIA post project completion. Does that include MRI etc., also? If so, the quantity of MRI to be handed over may please be provided (Per	The provisions of Bid Documents are clear in this regards. (Pls. refer Clause No – 8.8 of General Conditions of Contract)

**Clarification to the Bidders Queries w.r.t the Bid Documents for Selection of Zonal Implementing Agency for Package-2,3,5,6 under
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					package or per state)	
43.	Section - VIII General Conditions of Contact 8.5 Implementation Period	The implementation period shall be six months from the date of issue of work order where in all the hardware, software, resources etc. should be installed/deployed.	We understand the importance of the project and the timelines. However, given the scope of the work covering multiple states in each of the package (6 States in Package 2, 9 States in Package 3, 2 States in Package 5 and 4 states in Package 6); we request you to consider 12 Months for at least Packages 2,3 and 6. Besides the above, the implantation also requires support from various State DISCOMs, RECTPCL, Support from CIA, requiring major timelines.		For Package 2,3 & 6 The implementation period shall be twelve months from the date of issue of work order where in all the hardware, software, resources etc. should be installed/deployed For Package - 5 The implementation period shall be six months from the date of issue of work order where in all the hardware,	The provisions of Bid Documents shall prevail.

**Clarification to the Bidders Queries w.r.t the Bid Documents for Selection of Zonal Implementing Agency for Package-2,3,5,6 under
"11 kV Rural Feeder Monitoring Scheme" – Revised Tender**

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					software, resources etc. should be installed/deployed.	